

**ANNUAL  
REPORT 2019**  
**THE OITA BANK,LTD.**



## OITA BANK PROFILE

The Oita Bank, Ltd., was founded in 1893 in Oita Prefecture, Kyushu, in the southwest of the Japanese archipelago. For more than a century, the Bank has provided outstanding financial services to individual and corporate clients, contributing significantly to the economic growth and prosperity of Oita Prefecture and the greater Kyushu region.

In Oita Prefecture, there was a steady stream of capital investment from some of the world's most prominent enterprises in the high-tech and automotive industries, which has had a major impact on the economy of the prefecture. At the same time, the prefecture continues to reinforce infrastructure to support its development as a hub of international business.

As the leading bank native to Oita Prefecture, the Oita Bank strives to strengthen its management structure and enhance financial services, thereby contributing to the region's prosperity.

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HEAD OFFICE



RED BRICK BUILDING

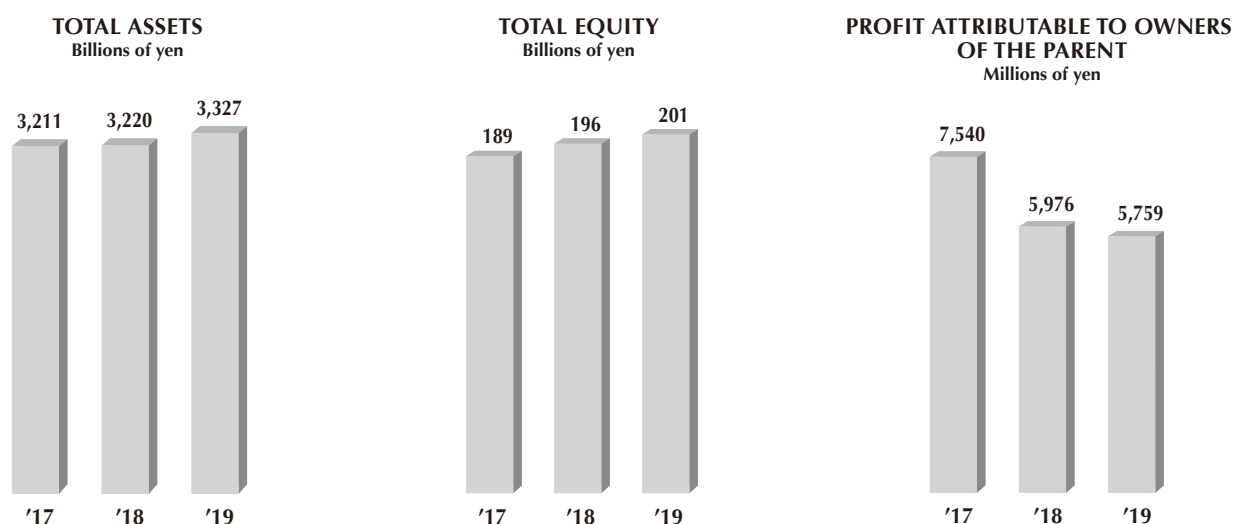


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## CONSOLIDATED FINANCIAL HIGHLIGHTS

THE OITA BANK, LTD. and Subsidiaries  
Years Ended March 31, 2019, 2018 and 2017

	Millions of Yen		
	2019	2018	2017
Deposits .....	¥2,977,170	¥2,918,527	¥2,831,734
Loans and bills discounted .....	1,839,806	1,791,972	1,732,482
Investment securities .....	1,119,566	1,069,236	1,122,147
Common stock .....	19,598	19,598	19,598
Total equity .....	201,937	196,359	189,413
Total assets .....	3,327,849	3,220,162	3,211,036
Profit attributable to owners of the parent .....	5,759	5,976	7,540
Number of branches (Nonconsolidated) .....	94	94	95
Number of employees (Nonconsolidated) .....	1,644	1,665	1,665



Note: All graph figures are for the years ended March 31.

### Create the Next Value

Oita Bank sincerely appreciates the continued patronage of all our stakeholders.

Since its founding in 1893, the Oita Bank has continued to operate as a regional financial institution built on solid foundations. We extend our warmest thanks to all our stakeholders for your support over the years.

Medium-Term Management Plan 2019, which commenced in April 2019, is the final step of a management plan we embarked on in 2011, Long-Term Management Plan 2011. Under this plan, the Bank will promote the implementation of consistent community-based management strategies. Looking to future generations, we will also undertake various measures on the basic theme of “Create the Next Value,” with creating shared value as our fundamental policy.

With Oita Prefecture being its base of operations, the Bank is undertaking full-fledged efforts to invigorate the region. Oita Bank believes that helping to revitalizing the local economy is its obligation as a regional bank.

The Bank will continue to grow along with regional communities by creating shared value through proactive engagement in the resolution of numerous issues facing regional communities.

### FY2018 Consolidated Operating Performance

#### Deposits

As of March 31, 2019, total deposits, including negotiable certificates of deposit, amounted to ¥2,977.1 billion, up ¥58.6 billion from a year earlier, owing to an increase in corporate deposits.

#### Loans

Total loans outstanding amounted to ¥1,839.8 billion on March 31, 2019, up ¥47.8 billion from one year earlier, owing to an increased volume of loans to public entities outside the prefecture and individual loans in the prefecture.

#### Marketable Securities

As a result of increases in local government bonds and corporate bonds, marketable securities on March 31, 2019 totaled ¥1,119.5 billion, ¥50.3 billion higher than the previous fiscal year-end.

#### Foreign Exchange

Foreign exchange transactions, including international trade transactions, overseas remittances and foreign currency deposits, totaled US\$1,769 million, US\$12.9 million lower than the previous fiscal year-end.

#### Earnings

Ordinary profit was up ¥729 million year on year, to ¥61,696 million. This was due to an increase in other ordinary profit, due to a rise

in investment income (stemming from an increase in dividends on investments in marketable securities) and a higher gain on reversal of reserve for possible loan losses. Ordinary income fell ¥1,521 million year on year, to ¥7,782 million. Profit attributable to owners of the parent fell ¥216 million year on year, to ¥5,759 million.

#### Dividend Policy

In due consideration of its responsibility to the public as a financial institution, the Bank's fundamental dividend policy is stable and continuous profit distribution. To this end, we are striving to strengthen its financial structure by reinforcing the long-term stability of its management base, improving management efficiency and building sufficient reserves.

Taking into overall account the Bank's operating performance for FY2018, the Bank has set its year-end dividend at ¥40.00 per share and the annual dividend at ¥80.00 per share.

#### Capital Adequacy Ratio

As of March 31, 2019, the Bank's capital adequacy ratio was 9.97% on a non-consolidated basis and 10.66% on a consolidated basis, both of which easily exceed the domestic standard of 4%.

For customers to be able do transactions with us with peace of mind, we will strive to further increase our capital adequacy and strengthen our management structure.

#### Credit Rating

On September 29, 2000, the Bank attained an “A+” long-term preferred debt rating from Japan Credit Rating Agency, Ltd. (JCR), and the Bank has maintained that rating to the present.

Given that “A+” is the highest of the three kinds of “A,” the JCR rating attests to the stability and soundness of the Oita Bank.

#### Conclusion

Oita Bank recognizes its responsibilities as a regional bank with Oita Prefecture as its base of operations. Accordingly, we work proactively to contribute to regional communities through our banking operations.

We ask our stakeholders for their understanding and support of the Bank's endeavors.

August 2019

Shoji Himeno  
Chairman



Tomiichiro Goto  
President



## Consolidated Balance Sheet

THE OITA BANK, LTD. and Consolidated Subsidiaries  
March 31, 2019

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2019	2018	2019
<b>ASSETS:</b>			
Cash and due from banks (Notes 19 and 20) .....	¥ 235,430	¥ 229,558	\$ 2,121,182
Call loans (Note 20) .....	1,442	2,124	12,992
Commercial paper and other debt purchased .....	6,047	6,155	54,482
Money held in trust (Note 4) .....	17,874	15,220	161,041
Investment securities (Notes 3, 9 and 20) .....	1,119,566	1,069,236	10,087,088
Loans and bills discounted (Notes 5, 10 and 20) .....	1,839,806	1,791,972	16,576,322
Foreign exchange assets .....	3,928	4,153	35,390
Lease receivables and leased investment assets .....	15,806	16,157	142,409
Other assets (Notes 9 and 20) .....	57,029	58,584	513,821
Premises and equipment (Note 6) .....	32,034	33,306	288,620
Intangible assets (Note 7) .....	1,341	1,616	12,082
Asset for retirement benefits (Note 14) .....	10,946	12,380	98,621
Deferred tax assets (Note 17) .....	972	994	8,757
Customers' liabilities for acceptances and guarantees (Note 8) .....	10,790	9,150	97,215
Reserve for possible loan losses (Note 20) .....	(25,168)	(30,452)	(226,759)
<b>TOTAL</b> .....	<b>¥3,327,849</b>	<b>¥3,220,162</b>	<b>\$29,983,322</b>
<b>LIABILITIES:</b>			
Deposits (Notes 9, 11 and 20) .....	¥2,977,170	¥2,918,527	\$26,823,767
Call money (Note 9) .....	3,329	5,312	29,993
Payables under repurchase agreements (Note 9) .....	10,337	23,723	93,134
Payables under securities lending transactions (Note 9) .....	4,824	4,283	43,463
Borrowed money (Notes 9, 12 and 20) .....	67,409	8,026	607,343
Foreign exchange liabilities .....	45	22	405
Bonds with subscription rights to shares (Note 13) .....	11,099	10,624	100,000
Other liabilities .....	23,221	28,318	209,217
Liability for retirement benefits (Note 14) .....	7,691	7,594	69,294
Reserve for reimbursement of deposits .....	1,562	1,484	14,073
Deferred tax liabilities (Note 17) .....	3,837	2,040	34,570
Deferred tax liabilities for land revaluation excess .....	4,590	4,693	41,355
Acceptances and guarantees (Note 8) .....	10,790	9,150	97,215
<b>Total liabilities</b> .....	<b>3,125,912</b>	<b>3,023,802</b>	<b>28,163,906</b>
<b>EQUITY (Notes 15 and 25):</b>			
Common stock- authorized, 30,000,000 shares; issued, 16,243,634 shares in 2019 and 2018 .....	19,598	19,598	176,574
Capital surplus .....	13,788	13,788	124,227
Stock acquisition rights (Note 16) .....	234	182	2,108
Retained earnings .....	136,604	132,089	1,230,777
Treasury stock- at cost, 513,245 shares in 2019 and 511,820 shares in 2018 .....	(2,327)	(2,322)	(20,965)
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities (Note 3) .....	25,954	24,061	233,840
Deferred loss on derivatives under hedge accounting .....	(530)	(712)	(4,775)
Land revaluation excess .....	8,926	9,018	80,421
Defined retirement benefit plans (Note 14) .....	(369)	599	(3,324)
<b>Total</b> .....	<b>201,879</b>	<b>196,303</b>	<b>1,818,893</b>
Noncontrolling interests .....	57	55	513
<b>Total equity</b> .....	<b>201,937</b>	<b>196,359</b>	<b>1,819,416</b>
<b>TOTAL</b> .....	<b>¥3,327,849</b>	<b>¥3,220,162</b>	<b>\$29,983,322</b>

See notes to consolidated financial statements.

## Consolidated Statement of Income

THE OITA BANK, LTD. and Consolidated Subsidiaries  
Year Ended March 31, 2019

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2019	2018	2019
<b>INCOME:</b>			
Interest on:			
Loans and discounts.....	¥22,435	¥23,044	\$202,135
Securities.....	14,746	13,253	132,858
Other.....	163	164	1,468
Total interest income (Note 22).....	37,345	36,462	336,471
Fees and commissions.....	9,018	8,917	81,250
Other operating income.....	9,462	10,065	85,250
Gains on sales of stocks and other securities.....	3,017	4,165	27,182
Other income.....	2,860	1,356	25,268
Total income.....	61,703	60,966	555,932
<b>EXPENSES:</b>			
Interest on:			
Deposits.....	580	681	5,225
Borrowings and rediscounts.....	197	298	1,774
Other.....	498	528	4,486
Total interest expenses (Note 22).....	1,275	1,508	11,487
Fees and commissions.....	1,770	1,704	15,947
Other operating expenses.....	18,449	13,754	166,222
General and administrative expenses.....	28,787	31,399	259,365
Provision for possible loan losses.....		2,579	
Losses on sales of stocks and other securities.....	2,213	0	19,938
Provision for reimbursement of deposits.....	616	420	5,550
Impairment losses (Notes 6 and 22).....	571	11	5,144
Other expenses.....	829	373	7,469
Total expenses.....	54,512	51,753	491,143
<b>INCOME BEFORE INCOME TAXES</b> .....	<b>7,190</b>	<b>9,212</b>	<b>64,788</b>
<b>INCOME TAXES (Note 17):</b>			
Current.....	526	3,791	4,739
Deferred.....	901	(557)	8,117
Total income taxes.....	1,428	3,233	12,866
<b>NET INCOME</b> .....	<b>5,762</b>	<b>5,979</b>	<b>51,914</b>
<b>NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS</b> .....	<b>3</b>	<b>2</b>	<b>27</b>
<b>NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT</b> .....	<b>¥ 5,759</b>	<b>¥ 5,976</b>	<b>\$ 51,887</b>
	Yen		U.S. Dollars
	2019	2018*	2019
<b>PER SHARE OF COMMON STOCK (Notes 2. q and 24):</b>			
Basic net income.....	¥366.12	¥379.90	\$ 3.30
Diluted net income.....	316.23	328.60	2.85
Cash dividends applicable to the year.....	80.00	80.00	0.72

\*Per share figures have been restated, as appropriate, to reflect a one-for-ten stock consolidation effected October 1, 2017.  
See notes to consolidated financial statements.

## Consolidated Statement of Comprehensive Income

THE OITA BANK, LTD. and Consolidated Subsidiaries  
Year Ended March 31, 2019

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2019	2018	2019
<b>NET INCOME</b> .....	<b>¥5,762</b>	<b>¥ 5,979</b>	<b>\$51,914</b>
<b>OTHER COMPREHENSIVE INCOME (Note 18):</b>			
Unrealized gain (loss) on available-for-sale securities.....	1,892	(1,020)	17,046
Deferred gain on derivatives under hedge accounting.....	182	205	1,639
Defined retirement benefit plans.....	(969)	2,848	(8,730)
Total other comprehensive income.....	1,105	2,033	9,955
<b>COMPREHENSIVE INCOME</b> .....	<b>¥6,868</b>	<b>¥ 8,012</b>	<b>\$61,879</b>
<b>TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:</b>			
Owners of the parent.....	¥6,866	¥ 8,010	\$61,861
Noncontrolling interests.....	1	2	9

See notes to consolidated financial statements.

## Consolidated Statement of Changes in Equity

THE OITA BANK, LTD. and Consolidated Subsidiaries  
Year Ended March 31, 2019

	Thousands						Millions of Yen						Non-controlling Interests	Total Equity
	Outstanding Number of Shares of Common Stock*	Common Stock	Capital Surplus	Stock Acquisition Rights	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income					Total		
							Unrealized Gain on Available-for-Sale Securities	Deferred Loss on Derivatives under Hedge Accounting	Land Revaluation Excess	Defined Retirement Benefit Plans				
<b>BALANCE, APRIL 1, 2017</b>	15,725	¥19,598	¥13,799	¥163	¥127,197	¥(2,349)	¥25,081	¥(918)	¥9,035	¥(2,248)	¥189,360	¥53	¥189,413	
Net income attributable to owners of the parent					5,976						5,976		5,976	
Cash dividends, ¥80.00 per share*					(1,101)						(1,101)		(1,101)	
Purchase of treasury stock	(3)					(13)					(13)		(13)	
Disposal of treasury stock	8		(11)			40					29		29	
Transfer from land revaluation excess					16						16		16	
Net change in the year				18			(1,019)	205	(16)	2,848	2,036	2	2,037	
<b>BALANCE, MARCH 31, 2018</b>	15,731	19,598	13,788	182	132,089	(2,322)	24,061	(712)	9,018	599	196,303	55	196,359	
Net income attributable to owners of the parent					5,759						5,759		5,759	
Cash dividends, ¥80.00 per share*					(1,337)						(1,337)		(1,337)	
Purchase of treasury stock	(1)					(5)					(5)		(5)	
Transfer from land revaluation excess					92						92		92	
Net change in the year				52			1,893	182	(92)	(969)	1,066	1	1,068	
<b>BALANCE, MARCH 31, 2019</b>	15,730	¥19,598	¥13,788	¥234	¥136,604	¥(2,327)	¥25,954	¥(530)	¥8,926	¥ (369)	¥201,879	¥57	¥201,937	

	Thousands of U.S. Dollars (Note 1)												
	Common Stock	Capital Surplus	Stock Acquisition Rights	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income					Total	Non-controlling Interests	Total Equity
						Unrealized Gain on Available-for-Sale Securities	Deferred Loss on Derivatives under Hedge Accounting	Land Revaluation Excess	Defined Retirement Benefit Plans				
<b>BALANCE, MARCH 31, 2018</b>	\$176,574	\$124,227	\$1,639	\$1,190,098	\$(20,920)	\$216,785	\$(6,414)	\$81,250	\$ 5,396	\$1,768,654	\$495	\$1,769,159	
Net income attributable to owners of the parent				51,887						51,887		51,887	
Cash dividends, \$0.72 per share*				(12,046)						(12,046)		(12,046)	
Purchase of treasury stock					(45)					(45)		(45)	
Transfer from land revaluation excess				828						828		828	
Net change in the year			468			17,055	1,639	(828)	(8,730)	9,604	9	9,622	
<b>BALANCE, MARCH 31, 2019</b>	\$176,574	\$124,227	\$2,108	\$1,230,777	\$(20,965)	\$233,840	\$(4,775)	\$80,421	\$(3,324)	\$1,818,893	\$513	\$1,819,416	

\*Shares and per share figures have been restated, as appropriate, to reflect a one-for-ten stock consolidation effected October 1, 2017.  
See notes to consolidated financial statements.

## Consolidated Statement of Cash Flows

THE OITA BANK, LTD. and Consolidated Subsidiaries  
Year Ended March 31, 2019

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2019	2018	2019
<b>OPERATING ACTIVITIES:</b>			
Income before income taxes .....	¥ 7,190	¥ 9,212	\$ 64,780
Adjustments for:			
Income taxes-refunded .....	0	89	0
Income taxes-paid .....	(3,838)	(2,018)	(34,579)
Depreciation and amortization .....	2,197	3,404	19,794
Impairment losses .....	571	11	5,144
Decrease in reserve for possible loan losses.....	(5,284)	(87)	(47,607)
Increase (decrease) in liability for retirement benefits.....	81	(51)	729
Decrease in asset for retirement benefits.....	56	1,164	504
Increase (decrease) in reserve for reimbursement of deposits.....	77	(57)	693
Interest income-accrued basis.....	(37,345)	(36,462)	(336,471)
Interest expenses-accrued basis .....	1,275	1,508	11,487
Net (gain) loss on investment securities.....	6,266	(744)	56,455
Net (gain) loss on money held in trust.....	264	(269)	2,378
Foreign exchange (gains) losses.....	494	(595)	4,450
Net loss on disposal of fixed assets .....	20	80	180
Net decrease in trading account securities .....		33	
Net increase in loans and bills discounted .....	(47,833)	(59,490)	(430,966)
Net increase in deposits.....	58,643	86,792	528,362
Net increase (decrease) in borrowed money .....	59,383	(20,631)	535,030
Net increase in due from banks (excluding due from the Bank of Japan).....	(2,113)	(2,742)	(19,037)
Net decrease in call loans .....	790	9,672	7,117
Net decrease in call money .....	(1,982)	(28,345)	(17,857)
Net increase (decrease) in payables under securities lending transactions.....	541	(33,368)	4,874
Net (increase) decrease in foreign exchange assets.....	225	(60)	2,027
Net increase (decrease) in foreign exchange liabilities.....	22	(1)	198
Net decrease in lease receivables and leased investment assets.....	351	848	3,162
Interest income-cash basis.....	37,207	36,295	335,228
Interest expenses-cash basis.....	(1,352)	(1,580)	(12,181)
Other-net .....	(8,550)	3,612	(77,033)
Total adjustments .....	60,173	(42,993)	542,147
Net cash provided by (used in) operating activities .....	67,364	(33,781)	606,937
<b>INVESTING ACTIVITIES:</b>			
Purchases of investment securities.....	(438,286)	(343,734)	(3,948,878)
Proceeds from sales of investment securities.....	185,993	166,337	1,675,763
Proceeds from maturities of investment securities .....	194,135	227,001	1,749,121
Payments for increase in money held in trust .....	(3,003)	(7,274)	(27,056)
Purchases of premises and equipment .....	(978)	(1,180)	(8,811)
Purchases of intangible assets .....	(308)	(608)	(2,775)
Proceeds from sales of premises and equipment .....	196	341	1,765
Net cash provided by (used in) investing activities .....	(62,252)	40,882	(560,879)
<b>FINANCING ACTIVITIES:</b>			
Dividends paid .....	(1,315)	(1,101)	(11,847)
Repayment of lease obligations.....	(12)	(44)	(108)
Purchases of treasury stock.....	(5)	(13)	(45)
Proceeds from sales of treasury stock.....		29	
Net cash used in financing activities .....	(1,333)	(1,130)	(12,010)
<b>FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS .....</b>			
	(19)	0	(171)
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS .....</b>	<b>3,758</b>	<b>5,971</b>	<b>33,858</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR .....</b>	<b>226,127</b>	<b>220,155</b>	<b>2,037,363</b>
<b>CASH AND CASH EQUIVALENTS, END OF YEAR (Note 19).....</b>	<b>¥ 229,885</b>	<b>¥ 226,127</b>	<b>\$ 2,071,222</b>

See notes to consolidated financial statements.



# Notes to Consolidated Financial Statements

THE OITA BANK, LTD. and Consolidated Subsidiaries  
Year Ended March 31, 2019

## 1 BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements of THE OITA BANK, LTD. (the "Bank") and its eight consolidated subsidiaries have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act, its related accounting regulations and the Enforcement Regulation for the Banking Law of Japan (the "Banking Law"), and in accordance with accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2018 consolidated financial statements to conform to the classifications used in 2019.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Bank is incorporated and operates. Amounts of less than one million yen have been omitted in the accompanying consolidated financial statements as permitted by the Japanese Financial Instruments and Exchange Act. Consequently, the totals shown in the accompanying consolidated financial statements do not necessarily agree with the sums of the individual amounts.

The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥110.99 to \$1, the approximate rate of exchange at March 31, 2019. Such translations should not be construed as representation that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**a. Consolidation** - The consolidated financial statements include the accounts of the Bank and its eight significant subsidiaries (together, "the Companies"). The fiscal periods of all consolidated subsidiaries end on March 31.

Under the control and influence concepts, those companies in which the Bank, directly or indirectly, is able to exercise control over operations are fully consolidated.

Investments in the remaining unconsolidated subsidiaries are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Companies is also eliminated.

**b. Cash and Cash Equivalents** - For the purpose of reporting cash flows, cash and cash equivalents represent cash and amounts due from the Bank of Japan.

**c. Trading Account Securities** - Trading account securities, which are held for the purpose of earning capital gains in the near term, are reported at fair value, and the related unrealized gains and losses are included in earnings. The cost of trading account securities sold is determined by the moving-average method.

**d. Investment Securities and Money Held in Trust** - All applicable securities are classified and accounted for, depending on management's intent, as follows: (i) held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity are reported at amortized cost, and (ii) available-for-sale securities, which are not classified as either of trading account securities or held-to-maturity debt securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes,

reported in a separate component of equity. The cost of available-for-sale securities sold is determined based on the moving-average method.

Nonmarketable available-for-sale securities are stated at cost or amortized cost determined by the moving-average method.

For other than temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

Securities managed through money held in trust accounts are reported at fair value and the related unrealized gains and losses are included in earnings.

**e. Premises and Equipment** - Premises and equipment are stated at cost less accumulated depreciation. Depreciation of premises and equipment is principally computed using the declining-balance method over the estimated useful lives of the assets and depreciation of leased premises and equipment is provided on the straight-line method over the lease periods.

**f. Software** - Cost of computer software obtained for internal use is amortized using the straight-line method over the estimated useful lives of five years.

**g. Long-Lived Assets** - The Companies review their long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

**h. Land Revaluation** - Under the "Law of Land Revaluation," the Bank elected a one-time revaluation of its own-use land to a value based on real estate appraisal information as of March 31, 1998.

The resulting land revaluation excess represents unrealized appreciation of land and is stated, net of income taxes, as a component of equity. There was no effect on the statement of income. Continuous readjustment is not permitted unless the land value subsequently declines significantly such that the amount of the decline in value should be removed from the land revaluation excess account and related deferred tax liabilities.

As of March 31, 2019 and 2018, the carrying amount of the land after the above one-time revaluation exceeded the market value by ¥10,811 million (\$97,405 thousand) and ¥11,466 million, respectively.

**i. Foreign Currency Items** - All assets and liabilities denominated in foreign currencies are translated into Japanese yen at the current exchange rates at each balance sheet date.

**j. Reserve for Possible Loan Losses** - The Bank determines the amount of the reserve for possible loan losses by means of management's judgment and assessment of future losses based on the self-assessment system. This system reflects past experience of credit losses, possible credit losses, business and economic conditions, the character, quality and performance of the portfolio, and other pertinent indicators.

The Bank implemented the self-assessment system for its asset quality. The quality of all loans are assessed by branches and the credit supervisory division with a subsequent audit by the Bank's asset review and inspection division in accordance with the Bank's policy and rules for self-assessment of asset quality.

The Bank has established a credit rating system under which its customers are classified into five categories. The credit rating system is used for self-assessment of asset quality. All loans are classified into five categories for self-assessment purposes such as "normal," "caution," "possible bankruptcy," "virtual bankruptcy" and "legal bankruptcy."

Reserve for possible loan losses is calculated based on the actual past loss ratio for normal and caution categories, and the fair value of the collateral

for collateral-dependent loans and other factors of solvency including value of future cash flows for other self-assessment categories. For loans such as possible bankruptcy, the reserve for possible loan losses is provided for in an amount deemed necessary to cover possible losses on loans considering the customer's solvency and other factors, after the estimated fair value of the collateral real estate or guaranteed amount has been deducted. For loans such as virtual bankruptcy or legal bankruptcy, the reserve for possible loan losses is provided based upon the loan amount, after the estimated fair value of the collateral real estate or guaranteed amount has been deducted.

In addition, for loans which were mainly classified into possible bankruptcy and restructured loans as defined in Note 5 below, if the exposure to an obligor exceeds a certain specific amount and if future cash flows of the principal and interest can be reasonably estimated, the discounted cash flow method is used to calculate the reserve for possible loan losses, under which method the reserve is determined as the difference between the book value of the loan and the present value of future cash flows discounted using the contractual interest rate before the loan was classified as one of the above loans.

The consolidated subsidiaries determine the amount of the reserve for possible loan losses by a comparable self-assessment system as the Bank.

- k. Retirement and Pension Plans** - The Bank has contributory funded defined benefit pension plans and unfunded retirement benefit plans for employees. Consolidated subsidiaries have unfunded retirement benefit plans.

The Company accounts for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The projected benefit obligations are attributed to periods on a benefit formula basis. Actuarial gains and losses and past service costs that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects and are recognized in profit or loss over 10 years no longer than the expected average remaining service period of the employees. The discount rate is determined using a single weighted-average discount rate reflecting the estimated timing and amount of benefit payment.

Retirement allowances for directors of consolidated subsidiaries are recorded as a liability at the amount that would be required if all directors retired at the balance sheet date.

- l. Stock Options** - The accounting standard for stock options requires companies to measure the cost of employee stock options based on the fair value at the date of grant and recognize compensation expense over the vesting period as consideration for receiving goods or services. The standard also requires companies to account for stock options granted to non-employees based on the fair value of either the stock options or the goods or services received. In the balance sheet, stock options are presented as stock acquisition rights as a separate component of equity until exercised. The standard covers equity-settled, share-based payment transactions, but does not cover cash-settled, share-based payment transactions.
- m. Income Taxes** - The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.
- n. Reserve for Reimbursement of Deposits** - Reserve for reimbursement of deposits is provided for the deposits derecognized from the liabilities at the estimated amount of future claims for withdrawal.
- o. Leases** - As Lessor, lease revenue is recognized at the date of each lease payment according to the lease contracts. As Lessee, all finance lease trans-

actions are capitalized to recognize lease assets and lease obligations in the balance sheet.

- p. Derivatives and Method of Hedge Accounting** - The Bank's policy is to use derivative financial instruments ("derivatives") primarily for the purpose of reducing market risks associated with its assets and liabilities. The Bank also utilizes derivatives as a part of its trading activities. Consolidated subsidiaries do not utilize any derivatives.

The Bank enters into interest rate swaps as a means of hedging its interest rate risk on certain loans and investment securities. The Bank also enters into foreign exchange forward contracts and currency swaps, futures and options to hedge exchange risk associated with its assets and liabilities denominated in foreign currencies.

The Bank applies deferred hedge accounting, which is stipulated in the "Treatment of Accounting and Auditing of Application of Accounting Standard for Financial Instruments in the Banking Industry" (the Japanese Institute of Certified Public Accountants (the "JICPA") Industry Audit Committee Report No. 24), to the interest risk caused by its financial assets and liabilities.

In evaluating the effectiveness of a hedge, the hedged item, such as loans, and the hedge instruments, such as interest rate swaps, are specified and evaluated regarding the hedging approach. Effectiveness of the hedging approach is evaluated by verifying the correlation of the interest fluctuation factor of the hedged item and the hedge instruments.

- q. Per Share Information** - Basic net income per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period. The average number of common shares used in the computation was 15,731 thousand shares and 15,731 thousand shares for the years ended March 31, 2019 and 2018, respectively.

Diluted net income per share reflects the potential dilution that could occur if the outstanding stock options and convertible bonds were exercised. Diluted net income per share assumes full exercise of the outstanding stock options and convertible bonds at the beginning of the year (or at the time of grant).

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective years, including dividends to be paid after the end of the year.

On October 1, 2017, the Bank effected a one-for-ten stock consolidation based on the resolution of the general shareholders meeting held on June 27, 2017. All prior year share and per share figures have been restated to reflect the impact of the stock consolidation, and to provide data on a basis comparable to the year ended March 31, 2019. Such restatements include calculations regarding the Bank's weighted-average number of common shares, basic net income per share, diluted net income per share, stock option data of the Bank's common stock, and cash dividends per share.

### 3 TRADING ACCOUNT SECURITIES AND INVESTMENT SECURITIES

There were no trading account securities as of March 31, 2019 and 2018.

Investment securities at March 31, 2019 and 2018, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Japanese government bonds .....	¥ 127,161	¥ 170,248	\$ 1,145,697
Local government bonds.....	238,739	151,511	2,150,995
Debentures .....	317,752	292,926	2,862,888
Equity securities .....	61,640	72,618	555,365
Other securities .....	374,272	381,932	3,372,123
Total .....	¥1,119,566	¥1,069,236	\$10,087,088

The costs and aggregate fair value of securities at March 31, 2019 and 2018, were as shown in the table below.

March 31, 2019	Millions of Yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities.....	¥ 39,997	¥20,286	¥ 788	¥ 59,494
Debt securities.....	674,331	9,290	67	683,554
Other.....	357,399	9,373	1,165	365,607
Held-to-maturity:				
Debt securities.....	99	1		101

March 31, 2018	Millions of Yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities.....	¥ 42,793	¥28,030	¥ 341	¥ 70,482
Debt securities.....	605,733	9,211	358	614,586
Other.....	377,580	5,951	8,615	374,916
Held-to-maturity:				
Debt securities.....	99	3		102

March 31, 2019	Thousands of U.S. Dollars			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities.....	\$ 360,365	\$182,773	\$ 7,099	\$ 536,030
Debt securities.....	6,075,601	83,701	603	6,158,698
Other.....	3,220,100	84,449	10,496	3,294,053
Held-to-maturity:				
Debt securities.....	891	9		909

Securities lending based on noncollateralized contracts were included in investment securities and amounted to ¥20,287 million (\$182,782 thousand) and ¥20,070 million at March 31, 2019 and 2018, respectively.

The information related to available-for-sale securities which were sold during the years ended March 31, 2019 and 2018, was as follows:

March 31, 2019	Millions of Yen		
	Proceeds	Realized Gains	Realized Losses
Available-for-sale:			
Equity securities.....	¥ 30,284	¥2,063	¥2,213
Debt securities.....	17,863	39	
Other.....	141,745	1,247	6,729
Total.....	¥189,893	¥3,350	¥8,942

March 31, 2018	Millions of Yen		
	Proceeds	Realized Gains	Realized Losses
Available-for-sale:			
Equity securities.....	¥ 13,675	¥3,493	¥ 0
Debt securities.....	50,661	119	64
Other.....	103,724	1,453	3,795
Total.....	¥168,061	¥5,065	¥3,861

March 31, 2019	Thousands of U.S. Dollars		
	Proceeds	Realized Gains	Realized Losses
Available-for-sale:			
Equity securities.....	\$ 272,853	\$18,587	\$19,938
Debt securities.....	160,942	351	
Other.....	1,277,097	11,235	60,627
Total.....	\$1,710,901	\$30,182	\$80,565

No impairment losses on available-for-sale securities for the years ended March 31, 2019 and 2018 were recognized.

Net unrealized gain on available-for-sale securities for the years ended March 31, 2019 and 2018, consisted of the following:

Valuation differences:	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Available-for-sale securities.....	¥ 36,928	¥33,878	\$332,714
Deferred tax liabilities.....	(10,950)	(9,792)	(98,657)
Noncontrolling interests.....	(23)	(24)	(207)
Net unrealized gain on available-for-sale securities.....	¥ 25,954	¥24,061	\$233,840

#### 4 MONEY HELD IN TRUST

The carrying amounts and unrealized gains of money held in trust, as of March 31, 2019 and 2018, were as follows:

Money held in trust held for trading	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Carrying amounts.....	¥17,874	¥15,220	\$161,041
Unrealized gains credited to income.....	(252)	85	(2,270)

#### 5 LOANS AND BILLS DISCOUNTED

Loans and bills discounted as of March 31, 2019 and 2018, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Bills discounted.....	¥ 7,972	¥ 9,828	\$ 71,826
Loans on notes.....	76,632	75,071	690,440
Loans on deeds.....	1,602,041	1,555,347	14,434,102
Overdrafts.....	153,159	151,725	1,379,935
Total.....	¥1,839,806	¥1,791,972	\$16,576,322

Bills discounted are accounted for as financial transactions in accordance with the JICPA Industry Audit Committee Report No. 24. The Bank has rights to sell or pledge these bills discounted. The total of the face value of bills discounted was ¥7,976 million (\$71,862 thousand) and ¥9,832 million at March 31, 2019 and 2018, respectively.

Loans and bills discounted as of March 31, 2019 and 2018, included the following loans:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Loans to obligors in bankruptcy...	¥ 2,313	¥ 2,092	\$ 20,839
Past due loans.....	39,743	48,194	358,077
Restructured loans.....	820	367	7,388
Total.....	¥42,877	¥50,654	\$386,314

Loans to obligors in bankruptcy represent nonaccrual loans to debtors who are legally bankrupt, which are defined in the Enforcement Ordinance for the Corporation Tax Law.

Past due loans are nonaccrual loans, which include loans classified as “possible bankruptcy” and “virtual bankruptcy.”

Nonaccrual loans are defined as loans (after the partial charge-off of claims deemed uncollectible) in which the Companies discontinue the accruing of interest income when substantial doubt is judged to exist as to the ultimate collectability of either principal or interest if they are past due for a certain period or for other reasons.

Accruing loans contractually past due three months or more are loans in which the principal or interest is three months or more past due. The Companies do not have any such loans and bills discounted.

Restructured loans, designed to assist in the recovery of the financial soundness of debtors, are loans on which the Companies granted concessions (e.g., re-

duction of the stated interest rate, deferral of interest payment, extension of maturity date, reduction of the face amount). Loans classified as nonaccrual loans or accruing loans contractually past due three months or more are excluded.

## 6 PREMISES AND EQUIPMENT

Premises and equipment as of March 31, 2019 and 2018, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Buildings .....	¥ 5,887	¥ 6,508	\$ 53,040
Land .....	22,381	23,744	201,648
Leased assets.....	14	20	126
Construction in progress.....	3	7	27
Other .....	3,748	3,024	33,768
Total .....	¥32,034	¥33,306	\$288,620

Accumulated depreciation at March 31, 2019 and 2018, amounted to ¥37,847 million (\$340,994 thousand) and ¥37,282 million, respectively.

As of March 31, 2019 and 2018, deferred gains for tax purposes of ¥1,863 million (\$16,785 thousand) and ¥1,880 million on premises and equipment sold and replaced with similar assets have been deducted from the cost of newly-acquired premises and equipment.

The Companies review their long-lived assets for impairment continuously. As of March 31, 2019 and 2018, the Bank recognized impairment losses of ¥571 million (\$5,144 thousand) and ¥11 million as other expense for certain branches, idle fixed assets and assets held for sale due to the carrying amounts of the assets exceeded their recoverable amounts and the carrying amounts of the relevant assets were written down to the recoverable amount.

The Companies principally group operating assets by branch office, which is the minimum unit for management accounting, idle fixed assets and assets held for sale are individually assessed for impairment.

The recoverable amount of operating assets, idle fixed assets and assets held for sale are measured at its net selling price determined by quotations from third-party vendors.

## 7 INTANGIBLE ASSETS

Intangible assets as of March 31, 2019 and 2018, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Software.....	¥1,225	¥1,498	\$11,037
Other .....	115	117	1,036
Total .....	¥1,341	¥1,616	\$12,082

## 8 CUSTOMERS' LIABILITIES FOR ACCEPTANCES AND GUARANTEES

All contingent liabilities arising from acceptances and guarantees are reflected in "Acceptances and guarantees." As a contra account, "Customers' liabilities for acceptances and guarantees" are shown on the asset side representing the Bank's right of indemnity from the applicants.

## 9 ASSETS PLEDGED

Assets pledged as collateral and their relevant liabilities at March 31, 2019 and 2018, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Assets pledged as collateral:			
Investment securities.....	¥123,072	¥73,745	\$1,108,856
Other (Collateral paid for financial instruments) .....	3,608	5,791	32,507
Relevant liabilities to above assets:			
Deposits.....	17,678	14,543	159,275
Call money .....	3,329	5,312	29,993
Payables under repurchase agreements.....	10,337	23,723	93,134
Payables under securities lending transactions.....	4,824	4,283	43,463
Borrowed money.....	60,000		540,589

In addition, investment securities and others totaling ¥30,787 million (\$277,385 thousand) and ¥31,922 million were pledged as collateral or security deposits for exchange settlement and futures contracts at March 31, 2019 and 2018, respectively.

Guarantee deposits on office space amounting to ¥367 million (\$3,306 thousand) and ¥373 million were included in other assets at March 31, 2019 and 2018, respectively.

## 10 LOAN COMMITMENTS

Contracts of overdraft facilities and loan commitment limits are contracts where the Companies lend to customers up to the prescribed limits in response to customers' applications for loans as long as there is no violation of any conditions in the contracts. The unused amounts within the limits totaled ¥588,062 million (\$5,298,333 thousand) at March 31, 2019, and ¥600,460 million at March 31, 2018, for these contracts. Of the above, the amounts for which the original agreement period was within a year or agreements which the Companies could cancel at any time without penalty totaled ¥585,212 million (\$5,272,655 thousand) at March 31, 2019, and ¥589,732 million at March 31, 2018.

Since many of these commitments expire without being drawn upon, the unused amount does not necessarily represent a future cash requirement. Most of these contracts have conditions that the Companies can refuse a customers' application for loans or decrease the contract limits with proper reasons (e.g., changes in financial situation, deterioration in customers' creditworthiness). At the inception of the contracts, the Companies obtain real estate, securities, etc., as collateral if considered necessary. Subsequently, the Companies perform periodic reviews of the customers' business results based on internal rules and take necessary measures to reconsider conditions in contracts and require additional collateral and guarantees, if necessary.

## 11 DEPOSITS

Deposits at March 31, 2019 and 2018, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Current deposits.....	¥ 114,044	¥ 117,919	\$ 1,027,515
Ordinary deposits.....	1,791,694	1,717,645	16,142,841
Savings at notice.....	24,587	25,781	221,524
Deposits at notice .....	4,618	4,076	41,607
Time deposits .....	875,352	888,773	7,886,764
Installment savings.....	9,902	10,068	89,215
Negotiable certificates of deposit ..	116,038	117,939	1,045,481
Other deposits.....	40,932	36,321	368,789
Total .....	¥2,977,170	¥2,918,527	\$26,823,767

## 12 BORROWED MONEY

Borrowed money as of March 31, 2019 and 2018, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Borrowings from other financial institutions .....	¥67,409	¥8,026	\$607,343
Total .....	¥67,409	¥8,026	\$607,343

The weighted average interest rates of borrowings from other financial institutions were 0.03% and 0.35% at March 31, 2019 and 2018, respectively.

Annual maturities of long-term debt as of March 31, 2019, for the next five years and thereafter were as follows:

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2020 .....	¥ 2,443	\$ 22,010
2021 .....	1,773	15,974
2022 .....	1,742	15,695
2023 .....	60,899	548,689
2024 .....	534	4,811
2025 and thereafter.....	16	144
Total .....	¥67,409	\$607,343

Please see Note 9 for assets pledged as collateral and their relevant borrowed money.

## 13 BONDS WITH SUBSCRIPTION RIGHTS TO SHARES

Bonds with subscription rights to shares at March 31, 2019 and 2018, consisted of the following:

	Rate (%)	Millions of Yen		Thousands of U.S. Dollars
		2019	2018	2019
Unsecured convertible bonds with subscription rights to shares, payable in U.S. dollars, due December 2019.....	Non-interest	¥11,099	¥10,624	\$100,000
Total .....		¥11,099	¥10,624	\$100,000

Annual maturities of bonds with subscription rights to shares at March 31, 2019 were as follows:

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2020 .....	¥11,099	\$100,000
2021 .....		
2022 .....		
2023 .....		
2024 .....		
Total .....	¥11,099	\$100,000

Outline of bonds with subscription rights to shares at March 31, 2019 were follows:

	Unsecured convertible bonds with subscription rights to shares, payable in U.S. dollars, due December 2019
Type of stock involved .....	Common stock
Issue price of stock acquisition rights .....	Gratis
Issue price of stock .....	\$41.287
Total amount of issue .....	U.S. \$100,000,000
Total amount of stock acquisition rights exercised .....	—
Percentage of stock acquisition right granted .....	100.0%
Exercise period of stock acquisition rights .....	From January 5, 2015 to December 4, 2019

Upon exercise of the subscription rights to shares from the bondholders, the bonds related to the subscription rights to shares shall be used to pay, and the value of the bonds to be used for payment shall be equal to the face value.

Issue price of stock has been adjusted, as appropriate, to reflect a one-for-ten stock consolidation effected October 1, 2017.

## 14 RETIREMENT AND PENSION PLANS

Consolidated subsidiaries have severance payment plans for employees, directors and Audit & Supervisory Board members. The Bank terminated its retirement benefits plan for directors and Audit & Supervisory Board members at the Bank's general shareholders meeting held on June 26, 2012.

Under most circumstances, employees whose service with the Companies is terminated are entitled to retirement and pension benefits determined by reference to base rates of pay at the time of termination, length of service and conditions under which the termination occurs. If the termination is involuntary, caused by retirement at the mandatory retirement age or caused by death, the employee is entitled to greater payment than in the case of voluntary termination.

The liability for retirement benefits for directors of consolidated subsidiaries is ¥36 million (\$324 thousand) and ¥31 million at March 31, 2019 and 2018, respectively.

(1) The changes in defined benefit obligation for the years ended March 31, 2019 and 2018, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Balance at beginning of year .....	¥32,707	¥33,721	\$294,684
Current service cost .....	1,035	1,072	9,325
Interest cost .....	194	200	1,747
Actuarial (gains) losses .....	788	(612)	7,099
Benefits paid .....	(1,562)	(1,674)	(14,073)
Balance at end of year .....	¥33,163	¥32,707	\$298,792

(2) The changes in plan assets for the years ended March 31, 2019 and 2018, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Balance at beginning of year .....	¥37,525	¥35,577	\$338,093
Expected return on plan assets .....	854	535	7,694
Actuarial gains (losses) .....	(1,084)	2,210	(9,766)
Contributions from the employer .....			
Benefits paid .....	(841)	(798)	(7,577)
Balance at end of year .....	¥36,453	¥37,525	\$328,434

(3) Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Funded defined benefit obligation .....	¥ 32,923	¥ 32,482	\$ 296,630
Plan assets .....	(36,453)	(37,525)	(328,434)
Total .....	(3,529)	(5,042)	(31,795)
Unfunded defined benefit obligation .....	239	224	2,153
Net liability (asset) arising from defined benefit obligation .....	¥ (3,290)	¥ (4,817)	\$ (29,642)

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Liability for retirement benefits .....	¥ 7,665	¥ 7,563	\$ 69,060
Asset for retirement benefits .....	(10,946)	(12,380)	(98,621)
Net liability (asset) arising from defined benefit obligation .....	¥ (3,290)	¥ (4,817)	\$ (29,642)

(4) The components of net periodic benefit costs for the years ended March 31, 2019 and 2018, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Service cost .....	¥1,035	¥1,072	\$ 9,325
Interest cost.....	194	200	1,747
Expected return on plan assets..	(854)	(535)	(7,694)
Recognized actuarial (gains) losses .....	479	1,272	4,315
Net periodic benefit costs .....	¥ 854	¥2,010	\$ 7,694

(5) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2019 and 2018

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Actuarial (gains) losses .....	¥(1,393)	¥4,095	\$(12,550)
Total .....	¥(1,393)	¥4,095	\$(12,550)

(6) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of March 31, 2019 and 2018

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Unrecognized actuarial (gains) losses .....	¥531	¥(862)	\$4,784
Total .....	¥531	¥(862)	\$4,784

(7) Plan assets

*a. Components of plan assets*

Plan assets as of March 31, 2019 and 2018, consisted of the following:

	2019	2018
Debt investments.....	18%	17%
Equity investments.....	39	42
Cash and cash equivalents .....	0	0
Others.....	43	41
Total .....	100%	100%

*b. Method of determining the expected rate of return on plan assets*

The expected rate of return on plan assets is determined considering the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

(8) Assumptions used for the years ended March 31, 2019 and 2018, were set forth as follows:

	2019	2018
Discount rate.....	0.6%	0.6%
Expected rate of return on plan assets.....	3.4	2.1
Expected rate of salary increases .....	6.2	6.2

## 15 EQUITY

Japanese companies are subject to the Companies Act of Japan (the “Companies Act”). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

*a. Dividends*

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders’ meeting. For companies that meet certain criteria such as (1) having a Board of Directors, (2) having independent auditors, (3) having a Board of Audit & Supervisory Board members, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. However, the Bank cannot do so because it does not meet all the above criteria.

The Companies Act permits companies to distribute dividends-in-kind (noncash assets) to shareholders subject to a certain limitation and additional requirements.

Semi-annual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act and the Banking Law provides certain limitations on the amounts available for dividends or the purchase of treasury stock.

*b. Increases/Decreases and Transfer of Common Stock, Reserve and Surplus*

The Banking Law requires that an amount equal to 20% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 100% of the common stock. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

*c. Treasury Stock and Treasury Stock Acquisition Rights*

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by a specific formula. Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

## 16 STOCK OPTIONS

The stock options outstanding as of March 31, 2019, were as follows:

Stock Option	Persons Granted	Number of Options Granted	Date of Grant	Exercise Price	Exercise Period
2012 Stock Option	9 directors (excluding outside directors) of the Bank	17,970 shares	August 6, 2012	¥1 (\$0.01)	From August 7, 2012 to August 6, 2042
2013 Stock Option	10 directors (excluding outside directors) of the Bank	14,480 shares	August 19, 2013	¥1 (\$0.01)	From August 20, 2013 to August 19, 2043
2014 Stock Option	8 directors (excluding non-permanent directors) and 8 executive officers of the Bank	16,210 shares	August 18, 2014	¥1 (\$0.01)	From August 19, 2014 to August 18, 2044
2015 Stock Option	7 directors (excluding non-permanent directors) and 7 executive officers of the Bank	10,670 shares	August 17, 2015	¥1 (\$0.01)	From August 18, 2015 to August 17, 2045
2016 Stock Option	7 directors (excluding non-permanent directors) and 7 executive officers of the Bank	18,300 shares	August 22, 2016	¥1 (\$0.01)	From August 23, 2016 to August 22, 2046
2017 Stock Option	7 directors (excluding non-permanent directors) and 7 executive officers of the Bank	12,100 shares	August 28, 2017	¥1 (\$0.01)	From August 29, 2017 to August 28, 2047
2018 Stock Option	7 directors (excluding non-permanent directors) and 7 executive officers of the Bank	14,380 shares	August 27, 2018	¥1 (\$0.01)	From August 28, 2018 to August 27, 2048

The stock option activity during the year ended March 31, 2019, was as follows:

Year Ended March 31, 2019	2012	2013	2014	2015	2016	2017	2018
	Stock Option (Shares)	Stock Option (Shares)	Stock Option (Shares)	Stock Option (Shares)	Stock Option (Shares)	Stock Option (Shares)	Stock Option (Shares)
<b>Non-vested</b>							
March 31, 2018- Outstanding	3,000	4,770	7,760	7,990	15,580	12,100	
Granted							14,380
Canceled							
Vested							
March 31, 2019- Outstanding	3,000	4,770	7,760	7,990	15,580	12,100	14,380
<b>Vested</b>							
March 31, 2018- Outstanding							
Vested							
Exercised							
Canceled							
March 31, 2019- Outstanding							
Exercise price	¥1 (\$0.01)	¥1 (\$0.01)	¥1 (\$0.01)	¥1 (\$0.01)	¥1 (\$0.01)	¥1 (\$0.01)	¥1 (\$0.01)
Average stock price at exercise							
Fair value price at grant date	¥2,150	¥2,790	¥3,590	¥5,210	¥2,950	¥3,910	¥3,632

Shares and per share figures have been restated, as appropriate, to reflect a one-for-ten stock consolidation effected October 1, 2017.

### The Assumptions Used to Measure the Fair Value of the 2018 Stock Option

Estimate method:	Black-Scholes option pricing model
Volatility of stock price:	24.7%
Estimated remaining outstanding period:	Three years
Estimated dividend:	¥80 per share
Risk free interest rate:	(0.10)%

## 17 INCOME TAXES

The Companies are subject to Japanese national and local income taxes which, in the aggregate, resulted in normal effective statutory tax rates of approximately 30.5% and 30.7% for the years ended March 31, 2019 and 2018, respectively.

The tax effects of significant temporary differences which resulted in deferred tax assets and liabilities at March 31, 2019 and 2018, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
<b>Deferred tax assets:</b>			
Reserve for possible loan losses...	¥ 7,528	¥ 9,144	\$ 67,825
Liability for employees' retirement benefits .....	2,147	1,651	19,344
Depreciation .....	1,806	1,761	16,271
Other .....	3,288	3,324	29,624
Less valuation allowance .....	(5,177)	(5,626)	(46,643)
Total .....	9,593	10,256	86,431
<b>Deferred tax liabilities:</b>			
Unrealized gain on available-for-sale securities .....	(10,950)	(9,792)	(98,657)
Unrealized gain on employees' retirement benefit trust .....	(1,448)	(1,448)	(13,046)
Other .....	(60)	(62)	(540)
Total .....	(12,458)	(11,302)	(112,244)
Net deferred tax assets (liability) ...	¥ (2,864)	¥ (1,046)	\$ (25,804)

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income for the year ended March 31, 2019, with the corresponding figures for 2018 was as follows:

	2019	2018
Normal effective statutory tax rate .....	30.5%	30.7%
Expenses not deductible for income tax purposes ..	0.9	0.7
Income not taxable for income tax purposes .....	(1.6)	(0.9)
Valuation allowance .....	(6.2)	(0.1)
Other-net .....	(3.7)	4.7
Actual effective tax rate .....	19.9%	35.1%

## 18 OTHER COMPREHENSIVE INCOME

The components of other comprehensive income for the years ended March 31, 2019 and 2018, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Unrealized loss on available-for-sale securities:			
Losses arising during the year..	¥(3,500)	¥ (905)	\$(31,534)
Reclassification adjustments to profit or loss .....	6,550	(480)	59,014
Amount before income tax effect .....	3,050	(1,385)	27,479
Income tax effect .....	(1,158)	365	(10,433)
Total .....	¥ 1,892	¥(1,020)	\$ 17,046
Deferred gain on derivatives under hedge accounting:			
Gains arising during the year ....	¥ 314	¥ 348	\$ 2,829
Reclassification adjustments to profit or loss .....	(51)	(52)	(459)
Amount before income tax effect .....	262	296	2,360
Income tax effect .....	(79)	(90)	(711)
Total .....	¥ 182	¥ 205	\$ 1,639
Defined retirement benefit plans:			
Adjustments arising during the year .....	¥(1,872)	¥ 2,823	\$(16,866)
Reclassification adjustments to profit or loss .....	479	1,272	4,315
Amount before income tax effect .....	(1,393)	4,095	(12,550)
Income tax effect .....	424	(1,247)	3,820
Total .....	¥ (969)	¥ 2,848	\$ (8,730)
Total other comprehensive income .....	¥ 1,105	¥ 2,033	\$ 9,955

## 19 CASH AND CASH EQUIVALENTS

The reconciliation of cash and due from banks in the consolidated balance sheet to cash and cash equivalents at March 31, 2019 and 2018, was as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Cash and due from banks .....	¥235,430	¥229,558	\$2,121,182
Less deposits in other banks except for the Bank of Japan .....	(5,544)	(3,431)	(49,950)
Cash and cash equivalents, end of year .....	¥229,885	¥226,127	\$2,071,222

## 20 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

### (1) Bank Policy for Financial Instruments

The Bank's operations mainly include accepting deposits, providing loans, discounting bills, and buying and selling marketable securities and other financial instruments. Through these activities, the Bank holds substantial financial assets and financial liabilities that are subject to fluctuations in interest rates. To protect itself from the negative effects of interest rate fluctuations, the Bank conducts derivative transactions as part of its asset and liability management (ALM) activities.

In addition, the consolidated subsidiaries that engage in leasing and credit card businesses handle financial instruments as their principal business.

### (2) Nature and Extent of Risks Arising from Financial Instruments

Of the principal financial assets held by the Companies, loans are subject to credit risk, or default on the part of the customer. The Companies hold trading account securities and investment securities, for holding to maturity and for purely trading purposes, as well as to promote business activities. These securities are subject to issuer credit risk, interest rate fluctuation risk and market price fluctuation risk.

Of financial liabilities, deposits and borrowed money are subject to liquidity risk, or the possibility that the Companies may become unable to meet payment obligations when due in the event that they become unable to utilize markets in certain circumstances.

Among derivative transactions, the Bank employs interest rate swap transactions to hedge risk using ALM. To offset the risk of interest rate increases, the Bank employs variable receipt/fixed payment and fixed receipt/variable payment interest rate swap transactions on loans bearing long-term, fixed rates of interest, and securities.

With respect to currencies, the Bank employs currency swap transactions, forward exchange contracts and coupon swap transactions, primarily to hedge the exchange rate fluctuation risks on foreign currency assets and liabilities.

The Bank engages in bond futures transactions, mainly as part of its dealing operations. With regard to the methods of hedge accounting for interest risks on financial assets and liabilities, the Bank employs deferred hedge accounting as provided in the JICPA Industry Audit Committee Report No. 24. To evaluate hedging effectiveness, for hedges designed to offset market fluctuations, the Bank performs specified evaluations of hedged loans at individual hedge stages grouped by (remaining) term.

The consolidated subsidiaries do not conduct derivative transactions.

### (3) Risk Management for Financial Instruments

#### Credit risk management

The Bank has in place various provisions, including a Credit Risk Management Policy and Credit Risk Management Provisions. These provisions, which extend beyond lending activities and include market transactions and off-balance-sheet assets, are in place to manage credit risks related to all manners of banking operations. For each activity, the Bank conducts credit screenings, manages credit limits, manages credit information and employs an internal rating system. The Bank also has in place a credit management system to support management improvements and handle loans that have become delinquent or present collection difficulties. The consolidated subsidiaries also have in place various credit risk management and other provisions. They act in accordance with these provisions to manage credit risks appropriately.

To manage these credit risks, the Companies have established credit risk management divisions, including screening divisions, credit management divisions and problem loan management divisions. The Bank's Risk Management





March 31, 2019	Thousands of U.S. Dollars		
	Carrying Amount	Fair Value	Unrealized Gain (Loss)
Cash and due from banks.....	\$ 2,121,182	\$ 2,121,182	
Investment securities:			
Held-to-maturity securities.....	891	909	\$ 9
Available-for-sale securities.....	9,988,791	9,988,791	
Loans and bills discounted.....	16,576,322		
Reserve for possible loan losses (*1).....	(188,602)		
	16,387,710	16,532,786	145,076
Other assets:			
Collateral paid for financial instruments....	302,802	302,802	
Total.....	\$28,801,396	\$28,946,490	\$145,085
Deposits.....	\$26,823,767	\$26,825,371	\$ 1,594
Borrowed money.....	607,343	607,216	(126)
Total.....	\$27,431,119	\$27,432,597	\$ 1,468
Derivative instruments (*2):			
Hedge accounting is not applied.....	\$ 17,812	\$ 17,812	
Hedge accounting is applied.....	2,270	2,270	
Total.....	\$ 20,091	\$ 20,091	

(\*1) Reserve for possible loan losses relevant to loans and bills discounted have been deducted.

(\*2) Derivative instruments are disclosed in the net amount of assets and liabilities.

#### Cash and Due from Banks

With regard to amounts due from banks that have not matured and short-term due from banks, as these instruments are settled within a short term and their fair value and book value are nearly identical, their book value is assumed to be their fair value. Long-term due from banks with maturities are segmented according to deposit period, and fair value is calculated by discounting them to their present value, using an assumed rate of interest on new amounts due from banks of the same type.

#### Investment Securities

The fair value of equity securities is determined by their prices on stock exchanges. The fair value of bonds is determined by their prices on exchanges or at rates indicated by financial institutions handling these transactions for the Bank. The fair value of investment trusts is based on the base value publicly disclosed.

Privately placed bonds guaranteed by the Bank are segmented according to an internal rating and term, and fair value is determined by discounting the total amount of principal and interest by the assumed interest rate on new issue bonds of the same type.

For information pertaining to investment securities by holding purpose, please refer to Note 3.

#### Loans and Bills Discounted

As loans with floating rates of interest reflect market rates of interest in the short term, unless credit conditions of the lending entity have changed significantly after lending the loans, their fair value and book value are nearly identical, so their book value is assumed to be their fair value. Fixed-rate loans are segmented by loan type, internal rating and period, and their fair value is determined by discounting the total amount of principal and interest by the assumed interest rate on new lendings of the same type. However, for items with a short commitment term (within three months), as their fair value and book value are nearly identical, their book value is assumed to be their fair value.

The fair value of loans provided to entities that are classified as legal bankruptcy, virtual bankruptcy or possible bankruptcy are determined according

to the current value of expected future cash flows or the amount of collateral that is expected to be recoverable or guarantee amounts that are determined to be recoverable. As these amounts are nearly identical to the book value after deducting the allowance for doubtful accounts, these amounts are assumed to be their fair value.

For loans that are fully secured by collateral and that have no specified repayment term, since, in terms of their expected repayment periods and interest conditions their fair value and book value are nearly identical, their book value is assumed to be their fair value.

#### Other Assets

With regard to collateral paid for financial instruments, the assets are short-term in nature, and thus, book value approximates fair value. The book value is assumed to be the fair value.

#### Deposits

For demand deposits, fair value is assumed to be the amount to be paid when demanded on the balance sheet date (i.e., the book value). The fair value of time deposits is determined by segmenting such deposits by term and discounting future cash flows to their current value. The discount rate used is the rate of interest on new deposits of the same type. As the terms on the deposits are short-term in nature, book value approximates fair value, so their book value is assumed to be their fair value.

#### Call Money and Payables under Securities Lending Transactions

For items with a short commitment term (within three months), as their book value approximates fair value, their book value is assumed to be their fair value.

#### Borrowed Money

For borrowed money, interest rates on floating-rate borrowings reflect short-term market interest rates. The credit conditions of the Companies have not changed significantly since the time of borrowing, and as such, book value approximates fair value. So their book value is assumed to be their fair value. Such borrowings with fixed interest rates are segmented by term, the total amount of principal and interest on the borrowed money is divided by time period, and their present value is calculated by discounting according to the assumed interest rate. For items with a short commitment term (within three months), as their book value approximates fair value, their book value is assumed to be their fair value.

#### Derivatives

Fair value information for derivatives is included in Note 21.

#### **(b) Carrying amount of financial instruments whose fair value cannot be reliably determined**

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Equity securities.....	¥ 2,145	¥2,136	\$19,326
Other.....	8,665	7,015	78,070
Total.....	¥10,811	¥9,151	\$97,405

(5) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

	Millions of Yen			
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years through Ten Years	Due after Ten Years
<b>March 31, 2019</b>				
Due from banks.....	¥202,137			
Call loans .....	1,442			
Investment securities:				
Held-to-maturity securities...	¥ 100			
Available-for-sale securities ..	99,449	537,060	¥240,186	¥131,719
Loans and bills discounted (*1)...	501,511	545,938	351,396	402,882
<b>Total.....</b>	<b>¥804,540</b>	<b>¥1,083,099</b>	<b>¥591,583</b>	<b>¥534,602</b>

	Millions of Yen			
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years through Ten Years	Due after Ten Years
<b>March 31, 2018</b>				
Due from banks.....	¥192,431			
Call loans .....	2,124			
Investment securities:				
Held-to-maturity securities...	¥ 100			
Available-for-sale securities ..	148,659	417,392	¥279,988	¥101,116
Loans and bills discounted (*1)...	572,316	481,542	312,369	379,548
<b>Total.....</b>	<b>¥915,532</b>	<b>¥899,035</b>	<b>¥592,357</b>	<b>¥480,665</b>

	Thousands of U.S. Dollars			
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years through Ten Years	Due after Ten Years
<b>March 31, 2019</b>				
Due from banks.....	\$1,821,218			
Call loans .....	12,992			
Investment securities:				
Held-to-maturity securities...	\$ 900			
Available-for-sale securities ..	896,017	4,838,814	\$2,164,032	\$1,186,764
Loans and bills discounted (*1)...	4,518,524	4,918,803	3,166,014	3,629,894
<b>Total.....</b>	<b>\$7,248,761</b>	<b>\$9,758,527</b>	<b>\$5,330,056</b>	<b>\$4,816,668</b>

(\*1) Excluded from the loan amount for the years ended March 31, 2019 and 2018, were ¥38,077 million (\$343,066 thousand) and ¥46,195 million, respectively, in loans classified as "possible bankruptcy," "virtual bankruptcy" and "legal bankruptcy" on which the redemption amount cannot be forecasted.

(6) Maturity Analysis for Deposits with Contractual Maturities

	Millions of Yen			
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years through Ten Years	Due after Ten Years
<b>March 31, 2019</b>				
Deposits .....	¥2,739,550	¥236,395	¥1,222	

	Millions of Yen			
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years through Ten Years	Due after Ten Years
<b>March 31, 2018</b>				
Deposits .....	¥2,680,544	¥236,565	¥1,416	

	Thousands of U.S. Dollars			
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years through Ten Years	Due after Ten Years
<b>March 31, 2019</b>				
Deposits .....	\$24,682,854	\$2,129,876	\$11,010	

Please see Note 12 for annual maturities of borrowed money.

21 DERIVATIVES

It is the Bank's policy to use derivative financial instruments ("derivatives") primarily for the purpose of reducing market risk associated with its assets and liabilities.

The Bank enters into interest rate swaps as a means of hedging its interest rate risk on certain loans and investment securities. The Bank also enters into foreign exchange forward contracts and currency swaps to hedge exchange risk associated with its assets and liabilities denominated in foreign currencies.

Derivatives are subject to market risk and credit risk. Market risk is the exposure created by potential fluctuations of market conditions, including interest and foreign exchange rates. Credit risk is the possibility that a loss may result from a counterparty's failure to perform under a contract. Because the counterparties to these derivatives are limited to major financial institutions and securities companies, the Bank does not anticipate material losses arising from credit risk.

Concerning risk management associated with derivative transactions, the front and back offices of the trading divisions (the Market Financing Division) are clearly separated, while the Asset and Liabilities Management Office synthetically manages the Bank's market risks. In this manner, an internal monitoring system is effectively secured. Derivative transactions entered into by the Bank have been made in accordance with internal policies, which regulate the trading activities, and credit risk management has formal risk limits and credit lines. The Bank's gains and losses on positions and other conditions are periodically reported to management.

Derivative Transactions to Which Hedge Accounting Is Not Applied

	Millions of Yen			
	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain (Loss)
<b>March 31, 2019</b>				
Currency swaps.....	¥ 99,336	¥ 58,824	¥2,059	¥2,059
Coupon swaps.....	181,222	101,062	157	157
Foreign currency forward contracts:				
Selling .....	38,387	6	(243)	(243)
Buying.....	729		4	4

	Millions of Yen			
	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain
<b>March 31, 2018</b>				
Currency swaps.....	¥ 65,868	¥50,995	¥4,867	¥4,867
Coupon swaps.....	155,378	77,424	115	115
Foreign currency forward contracts:				
Selling .....	73,384	129	2,014	2,014
Buying.....	805	127	(24)	(24)

	Thousands of U.S. Dollars			
	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain (Loss)
<b>March 31, 2019</b>				
Currency swaps.....	\$ 894,999	\$529,993	\$18,551	\$18,551
Coupon swaps.....	1,632,777	910,550	1,414	1,414
Foreign currency forward contracts:				
Selling .....	345,859	54	(2,189)	(2,189)
Buying.....	6,568		36	36

### Derivative Transactions to Which Hedge Accounting Is Applied

		Millions of Yen		
		Contract Amount	Contract Amount Due after One Year	Fair Value
<b>March 31, 2019</b>	Hedged Item			
Interest rate swaps (floating rate payment, fixed rate receipt) .....	<b>Loans and bills discounted</b>	<b>¥7,000</b>	<b>¥7,000</b>	<b>¥252</b>
		Millions of Yen		
		Contract Amount	Contract Amount Due after One Year	Fair Value
March 31, 2018	Hedged Item			
Interest rate swaps (floating rate payment, fixed rate receipt) .....	Loans and bills discounted	¥7,000	¥7,000	¥250
		Thousands of U.S. Dollars		
		Contract Amount	Contract Amount Due after One Year	Fair Value
<b>March 31, 2019</b>	Hedged Item			
Interest rate swaps (floating rate payment, fixed rate receipt) .....	<b>Loans and bills discounted</b>	<b>\$63,068</b>	<b>\$63,068</b>	<b>\$2,270</b>

The fair value of derivative transactions is calculated by discounting them to their present value.

The contract or notional amounts of derivatives which are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Bank's exposure to credit or market risk.

## 22 SEGMENT INFORMATION

Under Accounting Standards Board of Japan ("ASBJ") Statement No. 17, "Accounting Standard for Segment Information Disclosures" and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

### (1) Description of Reportable Segments

The Companies' reportable segments are those for which separate financial information is available and regular evaluation by the Board of Directors is being performed in order to decide how management resources are allocated and in assessing performance. The Companies concentrate on the banking business, and also conduct other financial services including the leasing and the credit card businesses. Therefore, the Companies' reportable segments consist of Banking and Lease.

### (2) Methods of Measurement for the Amounts of Ordinary Income, Profit, Assets and Other Items for Each Reportable Segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

### (3) Information about Ordinary Income, Profit, Assets and Other Items

		Millions of Yen						
		Reportable Segment			Other	Total	Reconciliations	Consolidated
		Banking	Leasing	Total	Other	Total	Reconciliations	Consolidated
		2019						
Ordinary income:								
Ordinary income from external customers .....	¥	51,391	¥ 8,616	¥ 60,007	¥ 1,975	¥ 61,983	¥ (287)	¥ 61,696
Intersegment ordinary income .....		188	214	402	1,088	1,491	(1,491)	
Total .....	¥	51,579	¥ 8,830	¥ 60,410	¥ 3,063	¥ 63,474	¥ (1,778)	¥ 61,696
Segment profit .....	¥	6,530	¥ 444	¥ 6,975	¥ 814	¥ 7,789	¥ (7)	¥ 7,782
Segment assets .....		3,307,448	22,470	3,329,919	16,462	3,346,381	(18,532)	3,327,849
Other:								
Depreciation .....		2,058	79	2,138	60	2,199	(1)	2,197
Total interest income .....		36,926	12	36,938	1,018	37,957	(612)	37,345
Total interest expenses .....		1,258	64	1,323	5	1,328	(53)	1,275
Impairment losses of assets .....		571		571		571		571
Increase in premises and equipment and intangible assets .....		1,161	115	1,276	31	1,308	(4)	1,303
		Millions of Yen						
		Reportable Segment			Other	Total	Reconciliations	Consolidated
		Banking	Leasing	Total	Other	Total	Reconciliations	Consolidated
		2018						
Ordinary income:								
Ordinary income from external customers .....	¥	50,469	¥ 8,658	¥ 59,128	¥ 1,857	¥ 60,985	¥ (19)	¥ 60,966
Intersegment ordinary income .....		225	265	491	1,070	1,562	(1,562)	
Total .....	¥	50,695	¥ 8,924	¥ 59,619	¥ 2,928	¥ 62,548	¥ (1,582)	¥ 60,966
Segment profit .....	¥	8,374	¥ 244	¥ 8,619	¥ 672	¥ 9,292	¥ 11	¥ 9,304
Segment assets .....		3,201,068	22,695	3,223,764	15,771	3,239,535	(19,373)	3,220,162
Other:								
Depreciation .....		3,247	111	3,359	59	3,418	(14)	3,404
Total interest income .....		36,016	13	36,029	1,017	37,046	(584)	36,462
Total interest expenses .....		1,486	74	1,561	5	1,566	(58)	1,508
Impairment losses of assets .....		11		11		11		11
Increase in premises and equipment and intangible assets .....		1,640	104	1,744	44	1,789		1,789

	Thousands of U.S. Dollars						
	2019						
	Reportable Segment			Other	Total	Reconciliations	Consolidated
Banking	Leasing	Total					
Ordinary income:							
Ordinary income from external customers .....	\$ 463,023	\$ 77,628	\$ 540,652	\$ 17,794	\$ 558,455	\$ (2,585)	\$ 555,869
Intersegment ordinary income .....	1,693	1,928	3,621	9,802	13,433	(13,433)	
Total .....	<u>\$ 464,717</u>	<u>\$ 79,556</u>	<u>\$ 544,283</u>	<u>\$ 27,597</u>	<u>\$ 571,889</u>	<u>\$ (16,019)</u>	<u>\$ 555,869</u>
Segment profit .....	\$ 58,834	\$ 4,000	\$ 62,843	\$ 7,333	\$ 70,177	\$ (63)	\$ 70,114
Segment assets .....	29,799,513	202,450	30,001,973	148,319	30,150,292	(166,969)	29,983,322
Other:							
Depreciation .....	18,542	711	19,262	540	19,812	(9)	19,794
Total interest income .....	332,696	108	332,804	9,171	341,985	(5,514)	336,471
Total interest expenses .....	11,334	576	11,919	45	11,965	(477)	11,487
Impairment losses of assets .....	5,144		5,144		5,144		5,144
Increase in premises and equipment and intangible assets .....	10,460	1,036	11,496	279	11,784	(36)	11,739

Notes: 1. The "Other" segment contains businesses that are not included in these reporting segments, such as the credit card business.

2. Adjustment amounts for the years ended March 31, 2019 and 2018, were as follows:

- (1) A downward reconciliation in ordinary income from external customers of ¥287 million (\$2,585 thousand) and ¥19 million were made to the adjust gain on reversal of reserve for possible loan losses.
- (2) Segment profit reconciliations of ¥7 million (\$63 thousand) and ¥11 million were made to eliminate intersegment transactions.
- (3) A downward reconciliation in segment assets of ¥18,532 million (\$166,969 thousand) and ¥19,373 million was made to eliminate intersegment transactions.
- (4) A downward reconciliation in depreciation of ¥1 million (\$9 thousand) and ¥14 million was made to eliminate intersegment transactions.
- (5) A downward reconciliation in total interest income of ¥612 million (\$5,514 thousand) and ¥584 million was made to eliminate intersegment transactions.
- (6) A downward reconciliation in total interest expenses of ¥53 million (\$477 thousand) and ¥58 million was made to eliminate intersegment transactions.
- (7) A downward reconciliation in increase in premises and equipment and intangible assets of ¥4 million (\$36 thousand) was made to eliminate intersegment transactions.

3. Segment profit is reflected as an adjustment to ordinary profit.

4. Ordinary profits, ordinary income and ordinary expenses are defined as follows:

"Ordinary profits" means "Ordinary income" less "Ordinary expenses."

"Ordinary income" represents total income less certain special income included in other income in the accompanying consolidated statement of income for the years ended March 31, 2019 and 2018.

"Ordinary expenses" represents total expenses less certain special expenses included in other expenses in the accompanying consolidated statement of income for the years ended March 31, 2019 and 2018.

## Related Information

### (1) Information by Services

Income regarding major service for the years ended March 31, 2019 and 2018, was as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
Loan Businesses .....	¥22,406	¥23,014	\$201,874
Securities Investment Businesses ..	18,097	18,319	163,050
Other .....	21,192	19,632	190,936
Total .....	<u>¥61,696</u>	<u>¥60,966</u>	<u>\$555,869</u>

### (2) Geographical Information

#### (a) Ordinary income

Ordinary income from external domestic customers exceeded 90% of total ordinary income on the consolidated statement of income for the years ended March 31, 2019 and 2018; therefore, geographical ordinary income information is not presented.

#### (b) Premises and equipment

The balance of domestic premises and equipment exceeded 90% of total balance of premises and equipment in the consolidated balance sheet at March 31, 2019 and 2018; therefore, geographical premises and equipment information is not presented.

### (3) Major Customer Information

Ordinary income from a specific customer did not reach 10% of total ordinary income in the consolidated statement of income for the years ended March 31, 2019 and 2018; therefore, major customer information is not presented.

## 23 RELATED PARTY TRANSACTIONS

Significant related party transactions for the years ended March 31, 2019 and 2018, were as follows:

Related Party	Account Classification	Transactions for the Year		Balance at End of Year	
		Millions of Yen	Thousands of U.S. Dollars	Millions of Yen	Thousands of U.S. Dollars
Kunihiko Okamura	Loans and bills discounted	¥ 30	\$270	¥ 27	\$243
Tamanoyu Co., Ltd.	Loans and bills discounted	33	297	36	324
Tamanoyu Sangyou Co., Ltd.	Loans and bills discounted	109	982	104	937

Notes: 1. A director of the Bank and its close relatives own 100% of the voting rights of Tamanoyu Co., Ltd. and Tamanoyu Sangyou Co., Ltd.

2. Terms are substantially the same as for similar transactions with third parties.

3. Amounts of transactions were reported at the average balance for the period.

Related Party	Account Classification	Transactions for the Year	Balance at End of Year
		Millions of Yen	Millions of Yen
Kunihiko Okamura	Loans and bills discounted	¥ 32	¥ 32
Tamanoyu Co., Ltd.	Loans and bills discounted	31	35
Tamanoyu Sangyou Co., Ltd.	Loans and bills discounted	108	114

Notes: 1. A director of the Bank and its close relatives own 100% of the voting rights of Tamanoyu Co., Ltd. and Tamanoyu Sangyou Co., Ltd.

2. Terms are substantially the same as for similar transactions with third parties.

3. Amounts of transactions were reported at the average balance for the period.

## 24 NET INCOME PER SHARE

Reconciliation of the differences between basic and diluted net income per share ("EPS") for the years ended March 31, 2019 and 2018, was as follows:

	Millions of Yen	Thousands of Shares	Yen	U.S. Dollars
	Net Income Attributable to Owners of the Parent	Weighted-Average Shares*		EPS*
<b>Year Ended March 31, 2019</b>				
Basic EPS—Net income available to common shareholders.....	<u>¥5,759</u>	<u>15,731</u>	<u>¥366.12</u>	<u>\$ 3.30</u>
Effect of dilutive securities:				
Stock Option.....		2,481	(49.89)	(0.45)
Diluted EPS—Net income for computation .....	<u>¥5,759</u>	<u>18,212</u>	<u>¥316.23</u>	<u>\$ 2.85</u>
<b>Year Ended March 31, 2018</b>				
Basic EPS—Net income available to common shareholders.....	<u>¥5,976</u>	<u>15,731</u>	<u>¥379.90</u>	
Effect of dilutive securities:				
Stock Option.....		2,455	(51.30)	
Diluted EPS—Net income for computation .....	<u>¥5,976</u>	<u>18,186</u>	<u>¥328.60</u>	

## 25 SUBSEQUENT EVENT

### *Appropriations of Retained Earnings*

At the Bank's general shareholders meeting held on June 26, 2019, the Bank's shareholders' approved the following:

	Millions of Yen	Thousands of U.S. Dollars
Year-end cash dividends, ¥40.0 (\$0.36) per share .....	<u>¥629</u>	<u>\$5,667</u>



Deloitte Touche Tohmatsu LLC  
Oita Kowa Building  
3-4-20 Funai-cho  
Oita-shi, Oita 870-0021  
Japan  
Tel: +81 (97) 534 5880  
Fax: +81 (97) 532 7715  
www.deloitte.com/jp/en

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of THE OITA BANK, LTD.:

We have audited the accompanying consolidated balance sheet of THE OITA BANK, LTD. and its consolidated subsidiaries as of March 31, 2019, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of THE OITA BANK, LTD. and its consolidated subsidiaries as of March 31, 2019, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

### Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

June 26, 2019

Member of  
Deloitte Touche Tohmatsu Limited

## Summary of Nonconsolidated Balance Sheet (Unaudited)

THE OITA BANK, LTD.  
March 31, 2019

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
<b>ASSETS:</b>			
Cash and due from banks.....	¥ 234,384	¥ 229,548	\$ 2,111,757
Call loans .....	1,442	2,124	12,992
Commercial paper and other debt purchased .....	6,047	6,155	54,482
Money held in trust .....	17,874	15,220	161,041
Investment securities .....	1,123,775	1,073,392	10,125,011
Loans and bills discounted .....	1,846,163	1,798,360	16,633,597
Foreign exchange assets.....	3,928	4,153	35,390
Other assets.....	47,595	49,769	428,822
Premises and equipment .....	30,374	31,592	273,664
Intangible assets .....	1,244	1,501	11,208
Prepaid pension cost .....	10,283	10,340	92,647
Customers' liabilities for acceptances and guarantees.....	10,782	9,135	97,143
Reserve for possible loan losses .....	(22,783)	(27,954)	(205,270)
<b>TOTAL.....</b>	<b>¥3,311,114</b>	<b>¥3,203,341</b>	<b>\$29,832,543</b>
<b>LIABILITIES:</b>			
Deposits .....	¥2,989,059	¥2,931,131	\$26,930,885
Call money.....	3,329	5,312	29,993
Payables under repurchase agreements.....	10,337	23,723	93,134
Payables under securities lending transactions.....	4,824	4,283	43,463
Borrowed money .....	61,012	1,382	549,707
Foreign exchange liabilities .....	45	22	405
Bonds with subscription rights to shares .....	11,099	10,624	100,000
Other liabilities.....	15,212	20,318	137,057
Liability for retirement benefits.....	6,222	6,160	56,059
Reserve for reimbursement of deposits .....	1,562	1,484	14,073
Deferred tax liabilities.....	3,998	1,777	36,021
Deferred tax liabilities for land revaluation excess .....	4,590	4,693	41,355
Acceptances and guarantees .....	10,782	9,135	97,143
<b>Total liabilities.....</b>	<b>3,122,077</b>	<b>3,020,050</b>	<b>28,129,353</b>
<b>EQUITY:</b>			
Common stock- authorized, 30,000,000 shares; issued, 16,243,634 shares in 2019 and 2018.....	19,598	19,598	176,574
Capital surplus .....	10,602	10,602	95,522
Stock acquisition rights .....	234	182	2,108
Retained earnings:			
Legal reserve.....	10,431	10,431	93,981
Unappropriated.....	116,180	112,503	1,046,760
Total retained earnings .....	126,612	122,934	1,140,751
Unrealized gain (loss) on available-for-sale securities.....	25,920	23,989	233,534
Deferred gain (loss) on derivatives under hedge accounting .....	(530)	(712)	(4,775)
Land revaluation excess.....	8,926	9,018	80,421
Treasury stock- at cost, 513,245 shares in 2019 and 511,820 shares in 2018 .....	(2,327)	(2,322)	(20,965)
<b>Total equity.....</b>	<b>189,036</b>	<b>183,290</b>	<b>1,703,180</b>
<b>TOTAL.....</b>	<b>¥3,311,114</b>	<b>¥3,203,341</b>	<b>\$29,832,543</b>

Note: Amounts stated in U.S. dollars are translated from Japanese yen, solely for convenience, at the rate of ¥110.99=U.S. \$1, the approximate exchange rate prevailing at March 31, 2019.



## Summary of Nonconsolidated Statement of Income (Unaudited)

THE OITA BANK, LTD.  
Year Ended March 31, 2019

	Millions of Yen		Thousands of U.S. Dollars
	2019	2018	2019
<b>INCOME:</b>			
Interest on:			
Loans and discounts.....	¥22,028	¥22,610	\$198,468
Securities.....	14,744	13,251	132,840
Other .....	162	165	1,459
Total interest income.....	36,935	36,027	332,777
Fees and commissions.....	8,179	8,163	73,691
Other operating income .....	336	900	3,027
Gains on sales of stocks and other securities.....	2,978	4,102	26,831
Other income .....	3,151	1,500	28,389
Total income .....	51,582	50,693	464,744
<b>EXPENSES:</b>			
Interest on:			
Deposits.....	580	682	5,225
Borrowings and rediscounts.....	174	271	1,567
Other .....	497	528	4,477
Total interest expenses .....	1,253	1,482	11,289
Fees and commissions.....	2,327	2,228	20,965
Other operating expenses.....	10,498	5,733	94,585
General and administrative expenses.....	27,401	30,046	246,878
Other expenses.....	4,198	2,974	37,823
Total expenses.....	45,678	42,465	411,550
<b>INCOME BEFORE INCOME TAXES</b> .....	5,903	8,227	53,184
<b>INCOME TAXES:</b>			
Current .....	119	3,470	1,072
Deferred .....	862	(584)	7,766
Total income taxes.....	981	2,886	8,838
<b>NET INCOME</b> .....	¥ 4,922	¥ 5,340	\$ 44,346
	Yen	U.S. Dollars	
<b>PER SHARE OF COMMON STOCK:</b>			
Basic net income*.....	¥312.89	¥339.47	\$ 2.82
Diluted net income*.....	270.25	293.63	2.43
Cash dividends applicable to the year*.....	80.00	80.00	0.72

\*Per share figures have been restated, as appropriate, to reflect a one-for-ten stock consolidation effected October 1, 2017.

Note: Amounts stated in U.S. dollars are translated from Japanese yen, solely for convenience, at the rate of ¥110.99=U.S. \$1, the approximate exchange rate prevailing at March 31, 2019.

## Summary of Nonconsolidated Statement of Changes in Equity (Unaudited)

THE OITA BANK, LTD.  
Year Ended March 31, 2019

	Thousands Outstanding Number of Shares of Common Stock*	Millions of Yen									
		Common Stock	Capital Surplus	Stock Acquisition Rights	Retained Earnings		Unrealized Gain on Available- for-sale Securities	Deferred Loss on Derivatives under Hedge Accounting	Land Revaluation Excess	Treasury Stock	Total Equity
<b>BALANCE, APRIL 1, 2017</b>	15,725	¥19,598	¥10,613	¥163	¥10,431	¥108,247	¥25,031	¥(918)	¥9,035	¥(2,349)	¥179,853
Net income						5,340					5,340
Cash dividends, ¥80.00 per share*						(1,101)					(1,101)
Purchase of treasury stock	(3)									(13)	(13)
Disposal of treasury stock	8		(11)							40	29
Transfer from land revaluation excess						16					16
Net change in the year				18			(1,041)	205	(16)		(834)
<b>BALANCE, MARCH 31, 2018</b>	15,731	19,598	10,602	182	10,431	112,503	23,989	(712)	9,018	(2,322)	183,290
Net income						4,922					4,922
Cash dividends, ¥80.00 per share*						(1,337)					(1,337)
Purchase of treasury stock	(1)									(5)	(5)
Transfer from land revaluation excess						92					92
Net change in the year				52			1,931	182	(92)		2,073
<b>BALANCE, MARCH 31, 2019</b>	15,730	¥19,598	¥10,602	¥234	¥10,431	¥116,180	¥25,920	¥(530)	¥8,926	¥(2,327)	¥189,036

	Thousands of U.S. Dollars										
	Common Stock	Capital Surplus	Stock Acquisition Rights	Legal Reserve	Retained Earnings		Unrealized Gain on Available- for-sale Securities	Deferred Loss on Derivatives under Hedge Accounting	Land Revaluation Excess	Treasury Stock	Total Equity
<b>BALANCE, MARCH 31, 2018</b>	\$176,574	\$95,522	\$1,639	\$93,981	\$1,013,631	\$216,136	\$(6,414)	\$81,250	\$(20,920)	\$1,651,410	
Net income					44,346					44,346	
Cash dividends, \$0.72 per share*					(12,046)					(12,046)	
Purchase of treasury stock									(45)	(45)	
Transfer from land revaluation excess					828					828	
Net change in the year			468			17,397	1,639	(828)		18,677	
<b>BALANCE, MARCH 31, 2019</b>	\$176,574	\$95,522	\$2,108	\$93,981	\$1,046,760	\$233,534	\$(4,775)	\$80,421	\$(20,965)	\$1,703,180	

\*Shares and per share figures have been restated, as appropriate, to reflect a one-for-ten stock consolidation effected October 1, 2017.

Note: Amounts stated in U.S. dollars are translated from Japanese yen, solely for convenience, at the rate of ¥110.99=U.S. \$1, the approximate exchange rate prevailing at March 31, 2019.

## CORPORATE DATA

### HEAD OFFICE

4-1, Funaimachi 3-chome, Oita 870-0021  
Telephone: (097) 534-1111

### INTERNATIONAL BUSINESS OFFICE

4-1, Funaimachi 3-chome, Oita 870-0021  
Telephone: (097) 538-7513  
Fax: (097) 533-6383  
Swift: OITA JPJT

### Hong Kong Representative Office

Room 1108, 11/F, The Metropolis Tower,  
10 Metropolis Drive, Hung Hom,  
Kowloon, Hong Kong  
Telephone: 852-2522-8862  
Fax: 852-2522-7298

### FOREIGN EXCHANGE OFFICES

#### Main Office

4-1, Funaimachi 3-chome, Oita 870-0021  
Telephone: (097) 534-1111

#### Osaka Branch

8-7, Hiranomachi 1-chome,  
Chuo-ku, Osaka 541-0046  
Telephone: (06) 6231-6067

### Saiki Branch

2-7, Jyokanishimachi,  
Saiki, Oita 876-0847  
Telephone: (0972) 22-3311

### Tokyo Branch

3-4, Nihonbashi 2-chome,  
Chuo-ku, Tokyo 103-0027  
Telephone: (03) 3273-0081

### Fukuoka Branch

10-10, Kamigofukumachi,  
Hakata-ku, Fukuoka 812-0036  
Telephone: (092) 281-4381

### Kokura Branch

1-21, Komemachi 1-chome,  
Kokurakita-ku, Kita-Kyusyu 802-0003  
Telephone: (093) 521-8336

### Beppu Branch

18-21, Noguchinakamachi,  
Beppu, Oita 874-0932  
Telephone: (0977) 21-2121

### Nakatsu Branch

2-10, Toyodamachi,  
Nakatsu, Oita 871-0058  
Telephone: (0979) 24-2211

### Tsurusaki Branch

1-12, Minami-Tsurusaki 3-chome,  
Oita 870-0104  
Telephone: (097) 527-2121

### Hita Branch

1-2, Sanbonmatsu 1-chome,  
Hita, Oita 877-0016  
Telephone: (0973) 23-2101

### NUMBER OF MONEY EXCHANGE OFFICES

35

### NUMBER OF OFFICES BY DISTRICT

Oita Prefecture .....	83
Miyazaki Prefecture .....	2
Kumamoto Prefecture .....	1
Fukuoka Prefecture .....	6
Osaka .....	1
Tokyo .....	1
Total .....	94

(As of September 30, 2019)

## BOARD OF DIRECTORS AND AUDITORS

### Chairman

Shoji Himeno

### President

Tomiichiro Goto

### Senior Managing Director

Kunihiro Kikuguchi

### Managing Directors

Hideyuki Tanaka  
Masayuki Takeshima  
Yasuhide Takahashi

### Outside Directors

Izumi Kuwano  
Yoshimi Osaki

### Standing Auditors

Hideki Eto  
Tadashi Kimoto

### Outside Auditors

Kunihiko Okamura  
Mitsuo Kawano

### Managing Executive Officers

Nobuhiko Okamatsu  
Kazuyoshi Kai

### Executive Officers

Masayuki Sagara  
Hiroaki Shimonomura  
Yasunori Sato  
Hideki Nagamatsu

(As of June 30, 2019)

感動を、シェアしたい。

Emotions with you.